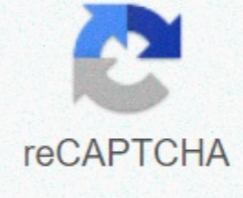




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Legacy assurance plan bbb

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McInerney, Vice-President/Advocate GeneralPrincipalMr. James K Boyles, PresidentPhone Numbers(888) 864-2542Other PhoneRead more business detailsThis company offers real estate planning services. This Business 8039 Cooper Creek Blvd STE 101, University Park, FL 34201-3007BBB file opened: 6/4/2015Devel place of business:14Buslo start:11/13/2006Business Incorporated:11/13/2006 DE, USAType of Entity:CorporationMr. David M. McInerney, Vice-President/Advocate GeneralPrincipalMr. James K Boyles, PresidentPhone Numbers(888) 864-2542Other PhoneRead more business detailsBBB Business profiles can not be reproduced for sales or advertising purposes. BBB Business Profiles is provided only to help you implement your best solution. BBB requests third parties who publish complaints, feedback and/or responses on this website to confirm that the information provided is accurate. However, BBB does not verify the accuracy of the information provided by third parties and does not guarantee the accuracy of any information contained in the business profiles. When considering complaint information, take a look at the size of the company and the volume of transactions, and we understand that the nature of the complaints and the company's responses to them are often more important than the number of complaints. BBB's business profiles usually cover a three-year reporting period. BBB business profiles are subject to change at any time. If you decide to do business with this activity, please inform your business that you have contacted the BBB business Profile. As policy issue, BBB does not approve any product, service or business. BBB reports on known market practices. Find out what BBB reports OnBBB business profiles can not be reproduced for sales or promotional purposes. BBB Business Profiles is provided only to help you implement your best solution. BBB requests third parties who publish complaints, testimonis and/or replies on this website to confirm that the information provided is accurate. However, BBB does not verify the accuracy of the information provided by third parties and does not guarantee the accuracy of any information contained in the business profiles. When considering complaint information, take a look at the size of the company and the volume of transactions, and we understand that the nature of the complaints and the company's responses to them are often more important than the number of complaints. BBB's business profiles usually cover a three-year reporting period. BBB business profiles are subject to change at any time. If you decide to do business with this activity, please inform your business that you have contacted the BBB business Profile. As policy issue, BBB does not approve any product, service or business. 4.8 von 5Professional company. All the agents we worked with were informative and very friendly from phone calls with my lawyer to home visits with their representatives. Legacy Assurance gave us peace of mind... Mehr knowing that our property is neat. They are very detailed and have answered questions about every aspect of our assets. Yes It is very gratifying that everything is taken care of and that our executor will have an easier time. Updated June 7, 2020SortPopularCOVID-19 RelatedHighest RatingLowest RatingMoster RecentOldest FirstI worked on legacy assurance plan full-time for more than a yearProstive has been selling throughout his career and has never worked with a more favorable company. Control Command & Corp ofc employees can always help when needed. Training is top notch, all leads are provided, and there are employees who will set up appts for you as well. We offer such necessary, valuable service. More than 70% of people have no will, powers, and other related documents in place, so just educate them, and help them avoid the will of life and death, it's reassuring knowing we've helped them with such an important aspect of their lives. I love this company & daily support calls, marketing materials, and business office support. Definitely a gem to work with. Consi really can't think of either. If you put time, treat it as a serious position, and do what they teach, you need to do well. Flag as BadFlag as BadI worked on legacy assurance plan all the time less than yearPros* fun thing to sell that would seem to be rewarded for both partiesConsYou pay \$250 to sign up for their marketing plan so they allegedly spent \$750. After 6 weeks, I received 10 leads: 2 false numbers, 3 that never answered my phone, 3 that answered only to be sent info, and 2 that was actually interested in trust. You see, usually people who can't sell write negative reviews. I've been in the top performer in 3 different industries, and haven't even been given many opportunities to sell: 2 actual outlook 6 Mature leads do not even remember to contact the company after a year or two. Through the login papers, it was clear that there had to be a full-time job. Full-time work is unlikely to describe this scenario. That's some type of bait and switch advertising for these seniors, which I've seen used in other industries. They don't like it! Some thought they would just be e-mailing some info and were annoyed or upset that a phone call to plan an appointment came along with it. Also, during training, their virtual training systems feel like DOS from the late 80's and early 90s. There were many glitches, errors and overall the technology is nowhere near modern in terms of user convenience that added a few hours before the expected completion time. I saw one review that mentioned the saturation of competition. In my conversations with 2 legitimate prospects, you compete with local lawyers who build trust at a lower cost. You have to sell these prospects for membership/relationships with additional benefits included, which is difficult over the phone. Naturally, they trust their lawyer or idea associated with a local lawyer through a phone salesman. Tagged as InappropriateFlag as InappropriateWorked Legacy Assurance plan full-time for more than a yearProsGreat companies work. ConsNone that I can think of. Tagged as InappropriateFlag as Inappropriate I worked on legacy assurance plan full-time for more than a yearProsget to provide a valued service to potential members. A service that will be very useful to our members and their families. ConsGetting in front of people. People don't know what they don't know. They may think that all they need is simple will. The truth is a lot of time is that's not the case. Getting people time to find out how we can help them is a challenge. Tagged as InappropriateFlag as The InappropriateWork Legacy Assurance plan full-time for less than a yearProsThey has products customers need at very affordable prices. Management supports me to best serve my customers! ConsHard's work ... sometimes customers are gloomy ... daily traffic. Tagged as InappropriateFlag as The Inappropriate Work Legacy Assurance Plan full-time for more than a yearProstraining, leads to amazing support from the Home Office. In general, THE GREAT companies!!! Consi really cant think of any shortcomings that were not fully disclosed in advance when considering the possibility. Tagged as InappropriateFlag as UnfitDirei employs legacy assurance plan full-time for more than 5 yearsProsHelping customers to make sure that their assets are protected. ConsNo residual income for retirement. Tagged as InappropriateFlag as InappropriateWork works legacy assurance plan full-time for more than 3 yearsProstLeads if, weekly wages, high point selling materials, etc. management really that the supervisory who work there. In general, only an A+ company to work with. ConsYou must be prepared to put in time and effort. Successful implementation requires a full commitment. Tagged as InappropriateFlag as The InappropriateWork Legacy Assurance plan full-time for more than 3 yearsProsl company is set up very well. Follow through to ensure that the correct property plans will achieve the desired results for the client is amazing! I have sold many different products in my career. It wasn't until I worked for Legacy that customers shouted and hugged me to help them. I don't have to think about my cheques. Rather, I focus on helping people understand their problems, provide clarity on their issues and then provide an opportunity to solve them with our services. If you are tired of working for a company that is always pressing more and more, not taking on what's in the best interests of a client I highly recommend working for Legacy. I wish you peace that I finally find a job at an ethics company that really takes care of my clients. Consl read a previous review that talked about work difficulties (due to competition). I laughed out loud. I have yet to run into someone else that offers benefits and services like Legacy. In that review, she also mentioned strong hand tactics. It is clear to me that the person did not understand the company's attention to really help people meet their property planning needs. In my experience, understanding perspectives on desires and just sharing what we offer is a no-brainer for all our customers to get involved in what we offer. Tagged as InappropriateFlag as Inappropriatel worked legacy assurance plan for less than a yearProsl think the service they offer is good. They are trying to give you many good sales tools. Consl failed to sell the service. This is a membership property planning service for 65+ seniors. It's an exceptionally crowded market, and you compete with people who want to pay big for dinners and cruises and more to win the attention of your target market. So.... it's a hard sell – not people who are uncomfortable strong armed with their prospects. I wasn't comfortable with that and I found that my area should be saturated with each measure of competitors. The perspective I called said things like you're the 3rd one this month. We know what trust is. You can send me some information, but that's it. In addition, you have to buy into the program (\$250). It's not always a bad thing, but for me it was a big waste of time and money. The sales representative assumes all the risks. At first I was told: If you stick to our system, you will sell. It just works. Your investment is a real thing while you are doing the work we are asking for. So I paid money and followed the system tee - and it didn't work Management was willing to review with me and try to diagnose, and the answer they came up with is that the area is a little transplanted with competitors. Great, but I made my own piece, they learned some new data about their market at my expense. Very frustrating. In fact, some reps are really good at selling the service. My guess is that the most successful reps are almost more in rural areas that probably don't get all the attention that larger urban areas get. If you look at reping for them, I'll only do this if you service in a very rural area that is less likely to be saturated. Finally, it is important to note that the structure is set to make legacy sales reps for selling programs to seniors. Then a series of 6 licensed guys sister company introduce the program and use those new Legacy customers as leads upsale to other products. Basically, Legacy reps are front end/low selling/lead generation guys who sell other financial products. I don't know that's always a bad thing, but it was a reinforcement to me that I didn't want to make a line I didn't want to be the lead generation of someone who makes commissions upsold products for their customers. Tagged as InappropriateFlag as Inappropriate12 English reviews from 12 of 12