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In this book, I tell you everything I learned from starting, developing, and selling Baby CDs, compressed into a fun and useful one hour read. There are no secrets to hold back, I share the biggest mistakes, the keys to his success, and the philosophies behind the big decisions. Called 40 courses for a new kind of entrepreneur, it is 10 years of experience in one hour, designed to be directly usable for your own business or project. Get the sound, Kindle, or paper book in ... (NOTE: the audiobook is read by me, and I recommend that the version the most.) Reviews: I love this book! Derek's an amazing teacher. Whether detailing the exciting rise of CD Baby, or explaining devastating (but common) founder mistakes, it makes the band simple. In addition, it makes everything workable. If you want a real manifesto, a guide with clear signs, and a fun ride you'll come back again and again, you have it here in this book. 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When Derek Seavers started CD Baby, he wasn't planning on building a big business. He was a successful independent musician who just wanted to sell his CDs online. When no one would help him do it, he started on his own and built an online store from scratch. He started in 1998 helping his friends sell their CDs. In 2000, he hired his first employee. Eight years later, he sold the CD Baby for \$22 million. Seavers didn't need a business plan, and neither did you. You don't have to think big. Actually, it's better if you don't. Start with what you have, care about your customers more than yourself, and run your business like you don't need the money. You can follow the beaten path and call yourself an entrepreneur or you can flames your own path and really be one. When Derek Seavers started CD Baby, he wasn't planning on building a big business. He was a successful independent musician who just wanted to sell his CDs online. When no one would help him do it, he started on his own and built an online store from scratch. He started in 1998 helping his friends sell their CDs. In 2000, he hired his first employee. Eight years later, he sold the CD Baby for \$22 million. Seavers didn't need a business plan, and neither did you. You don't have to think big. Actually, it's better if you don't. with what you have, care about your customers more than yourself, and run your business like you don't need the money. Be the first to know! More from Derek Sivers and book options sent right to your inbox More from Derek Sivers and book options sent right to your inbox Reject Thanks! Something terrible is on its way. Back to the top Visit others in penguin random house network network

