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Correct. (\$44,000 (current tax) less than \$4,000 (deferred tax) - \$40,000 \$4,000 of the estimated current tax tax relates to prepaid income, Therefore, \$4,000 must be deducted from tax expense and in respect of accounting income earned next year. that dictates that companies report expenses accrued expenses Accrued expenses that are recognized even if the cash has not been paid. These costs are usually paired with income through the relevant principle from GAAP (Generally Recognized Accounting Principles). at the same time as revenue Sales Revenue Sales income generated by the company from the sale of goods or services. In accounting, the terms of sales and income can be and often used interchangeably, which means the same thing. Revenue does not necessarily mean cash. They are related to. Earnings and expenses correspond to the earnings report In earnings report Es are one of the company's main financial statements that show their profits and losses over a period of time. Profit or loss is determined by taking all income and subtracting all expenses from both operating and non-operating activities. This statement is one of three statements used in both corporate finance (including financial modelling) and accounting. for a certain period of time (such as a year, quarter or month). An example of compliance with the Imagine principle that a company pays its employees an annual bonus for their work during the fiscal year Fiscal Year (FY) fiscal year (FY) is 12 months or 52 weeks of time used by governments and businesses for accounting purposes to formulate annual financial statements. The fiscal year (FY) does not necessarily follow the calendar year. This could be a period such as October 1, 2009 - September 30, 2010. The policy is to pay 5% of the income received for the year, which is paid in February next year. In 2018, the company's revenue is \$100 million. and the cash will be \$5 million higher than if they were paid, so the balance continues to balance. In February 2019 when the bonus is paid, it will not affect the statement of income. Cash balance on balance sheet to be reduced by \$5 million The balance of bonuses will also be reduced by \$5 million, so the balance will continue to balance. Download CFI's Matching Principle to see how the numbers work on their own! The benefits of compliance with the Compliance Principle are part of the accounting accrual system in financial accounting or accounting, accruals relate to accounting of income that a company can earn but have not yet received, or expenses, and presents a more accurate picture of the company's performance in the earnings report. Investors tend to want to see a smooth and normalized statement of income where income and expenses are linked to each other, as opposed to lumpy and disconnected. By matching them together, investors get a better idea of the true economy of business. It should be noted, however, that it is important to look at the cash flow statement combined with the statement of income. If, in the example above, the company reported even larger liabilities on account payables in February, there may not be enough cash to make the payment. For this reason, investors pay close attention to the company's cash balance and the timing of its cash flow. Problems with the relevant principle Cause works well when it is easy to link income and costs through direct cause-and-effect relationships. However, there are moments when this link is much less clear and a systematic approach is needed. Imagine, for example, that a company decides to build a new office headquarters, which, in its opinion, will increase productivity. Since there is no way to directly measure the timing and impact of a new office on revenue, the company will take a useful lifespan of new office space (measured in years) and devalue the total cost during that lifetime. For example, if an office is worth \$10 million and is expected to last 10 years, the company will allocate \$1 million in direct depreciation costs per year for 10 years. Expenditures will continue regardless of whether the revenue is generated or not. Another example would be if a company would spend \$1 million on internet marketing (Google AdWords). It may not be able to track the timing of income, as customers can take months or years to make a purchase. In this case, marketing expenses will appear in the earnings statement during the ad period, not when you receive revenue. Additional resources To read this guide to understand the accounting concept of conformity to the principle. CFI is the official provider of Financial Modeling and Evaluation Analyst (FMVA)™ FMVA® Certification Join 35,600 students who work for companies such as Amazon, JP Morgan, and Ferrari designation created to help turn anyone into a world-class financial Continue learning training Promoting your career, these additional CFI resources will be useful: Designing Revenue Statement Line Items Projecting Revenue Statement Line Elements We discuss various methods of projecting revenue line line items. Projecting a line of earnings reports starts with sales revenue, then costs three financial reports 3 financial statements 3 financial statements - it's earnings report, balance sheet and cash flow report. These three main statements are intricately revenue Principles of Recognition Revenue Recognition Revenue Recognition is an accounting principle that outlines the specific conditions under which income is recognized. In theory, there is a wide range of potential points where income can be recognized. This guide looks at the principles of recognition for both IFRS and U.S. GAAP. Accrued expenses Paid Expenses Acrued expenses are expenses that are recognized even if the cash has not been paid. These costs are usually paired with income through the relevant principle from GAAP (Generally Recognized Accounting Principles). The principle of comparison is one of the fundamental principles of accounting. The relevant principle will make companies account for costs in their earnings report for the period during which the relevant income is received. It also makes it a liability to be on the balance sheet at the end of the reporting period. The principle of comparison relates to the accrued basis of accounting and adjustment of records. If expenses are not directly tied to income, expenses must be reported in the income report during the reporting period in which it expires or is spent. If the future cost benefit cannot be determined, it should be charged with costs immediately. Examples of the principle of conformity to illustrate the relevant principle, let's assume that the sales of the company are made entirely through sales representatives (representatives) who earn 10% commission. Commissions are paid on the 15th day of the month following the calendar month of sales. For example, if a company has \$60,000 in sales in December, the company will pay a commission of \$6,000 on January 15. The relevant principle requires that \$6,000 commission costs be reported in a December earnings statement along with corresponding December sales of \$60,000. It also requires that the December 31 balance report be the current liability of \$6,000. This is called accrual and is achieved by adjusting the record from December 31 that debit commissions cost \$6,000 and loan commissions paid for \$6,000. (Without conformity to the principle and adjustment of entry, the company may report a \$6,000 commission cost in January, not in December, when costs and liability were incurred.) The cost of goods sold by the retailer or is another example of an example that correspond to sales through cause-and-effect relationships. Not all expenses and expenses have a cause and effect of the connection with income. Thus, the principle of comparison may require a systematic allocation of costs over accounting periods during which costs are spent. Thus, if a company buys a sophisticated office system for \$252,000, which will be useful within 84 months, the company must report a \$3,000 depreciation expense for each of its monthly earnings reports. If the future cost benefit cannot be determined, it should be charged with costs immediately. For example, the entire cost of television advertising that is displayed during the Olympics will be charged to advertising costs in the year the ad is shown. The principle of comparison is an important accounting concept, which states that income and related expenses should be matched in the same period as they relate. In addition, the costs should relate to the period during which they were incurred, rather than the period during which payment was made. For example, a company consumes electricity throughout January, but pays its electricity bill in February. So if the company is running a cash account, they may have signed up for the account in the month of February, since it actually paid the cash in February. But on accruals, the legal entity is obliged to fix the cost of electricity for January, not February, as the costs were initially incurred in January. The principle of comparison is one of the most fundamental concepts in the accounting of accruals. Simply put, the comparison of the concept means that, in relation to this period of time, the expenses that are recorded in the company's financial statements should be related to the income earned during the same period. This ratio to income and expenses ensures that the full effect of the transaction will be reported during the same reporting period. Another aspect to consider is that when should both income and expenses be recognized? Revenue Recognition: For a company, the proceeds must be recognized when the organization is confident that it has received that income by fulfilling its part of the agreement, and that the other party will also perform its duties in terms of payment. Recognition of expenses: Expenses must be recognized when incurred, and the income associated with them is recognized, regardless of the outflow of cash or its equivalent. Examples: The company has a policy to pay a bonus of 1% of its sales in the quarter to each sales representative. Now, if the company has 4 sales representatives and each of them secured a sale of \$100,000 in the first quarter of this year, each of them earned a bonus of \$1,000. How are 4 of them common The expense to be paid by the company will be \$4,000 (4 × \$1,000). If For example, the company paid a bonus in May, which falls in the second quarter of the year, the corresponding concept requires the company to fix these expenses in the first quarter, not in the second quarter, because these costs are related to the revenue received in the first quarter. A Law Firm pays \$4,000 a month in fixed wages to six of its consultants. The same law firm received income of \$230,000 and \$180,000 in June and July respectively. The two-month expense will be the same \$24,000 (\$4,000 × 6) as a fixed salary. But the profit for June and July would have been \$206,000 (\$230,000- \$24,000) and \$156,000 (\$180,000- \$24,000) respectively. This is because the wage costs are in line with the income received for individual months. The Importance of Concept Compliance: Matching the concept is a vital concept for companies to properly report their financial results. Its main purpose is to avoid any possibility of misrepresentation of profits over a period of time. In accordance with expenses and income work according to the basic equation Income Report: Net income received - Earnings - Expenses incurred This is because the business cannot generate sales or revenues without covering expenses such as raw materials, marketing expenses, sales expenses, administrative expenses or other various expanses, etc., and therefore only reporting income for a given period without charge who are responsible for bringing these revenues may change the face of financial statements or overstate or understate the profits of the company, resulting in improper decision-making by the end user of these statements. 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