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They offer a single system linking all corporate operations, including planning, production, sales, supplier relationships, inventory control, human resources and accounting. Companies around the world spent more than \$10 billion on ERPs last year. Like many new technologies, ERPs have almost magical effects when they work as promised. Companies reported, for example, the possibility of instant new pricing when a single component of the product changes; A more accurate comparison of production costs between different facilities However, ERP installations do not always go smoothly. This article offers tips from those who have experienced the experience. Includes a sidebar on planning tips on the design and implementation of the ERP program. Related topics: Newsletter Promo Summary and excerpts from recent books, special offers, and more from the Harvard Business Press Review. SAP has teamed up with Sybase to offer its business applications on mobile devices including iPhone, Windows Mobile, BlackBerry, Symbian and Palm devices. The long-term partnership will use Unwired Platform Sybase to make business processes from SAP Business Suite 7 available on every mobile device in the world, said Bill McDermott, SAP's president of global field operations, and Sybase CEO and President John Chen at a press conference Wednesday.By mobile users should have access to certain business processes in the second half of the year, starting with the functionality of SAP. The package includes CRM (customer relationship management) as well as a number of ERP applications corporate resources) such as human resources, supply chain and accounting applications. Processes will be selected to access the mobile device based on feedback from customers, customers, from both companies said in an interview after the press conference. Of course, CRM is important, said Prashant Chatterjee, Director of Mobility and Analytics for SAP, about SAP's decision to make this the first app available through partnership. By definition, sellers are mobile. Unwired Platform Sybase already has the ability to bring functionality from the SAP Business Suite to mobile devices, but that's not good, Chen acknowledged during a press conference. It's very clunky,' he said. The partnership will ensure that the experience will be beneficial to customers, Chen said. Executives do not disclose the price of the mobile app, with McDermott saying only that it will be available to customers. The partnership between SAP and Sybase is not exclusive. SAP already has a partnership with Research in Motion to bring its CRM application to BlackBerry devices, and that will remain in place, McDermott said. He added that Sybase is free to collaborate with other app providers to deliver their apps to mobile devices. Bringing enterprise applications to mobile devices has historically been difficult because developers have had to build point connections that have made for hairball integration problems, said Vinai Iyer, SAP's vice president of global marketing. So most of us in this room today don't have the same access to corporate processes that we would like, he said. The SAP-Sybase partnership creates a bridge between sap Netweaver Mobile Gateway, which is the mobile basis for SAP's BUSINESS Suite, and the Sybase Unwired platform. Sybase software then provides business processes from application suites to devices. This makes it easy to distribute processes and data and device management in the ecosystem, Iyer said. Moving with a partner to provide mobile capabilities was a good idea for SAP, which has traditionally not been very successful in providing a reliable smartphone-based solution for its many luxury back office customers, said Jack Gold, founder and chief analyst at J.Gold Associates, in a research note. Gold said SAP is finally abandoning its not invented here mentality, which is a critical step to maintain its market share with corporate customers who are increasingly looking for access to enterprise applications on mobile devices. Sybase used to be known mainly for its database, but its mid-range mobile app is increasingly popular than the product that is labeled in the face of competition from industry heavyhitters like Oracle, IBM and Microsoft. Chen said the possibility of collaboration between SAP and Sybase goes beyond simply bringing SAP applications to mobile devices. I look at this possibility far beyond what we're about to deliver, he said, describing a scenario in which two can provide corporate Facebook on mobile devices where business users can access a number of apps they need to run their jobs. Both companies are also exploring the possibility of creating new applications that depend on location and mobile commerce, and SAP may even end up creating new features discovered through its mobile partnership for its back-end applications, Chen said. Note: When you buy something after clicking links in our articles, we can earn a small commission. Read our policy affiliate links for more details. Oracle has won a \$100 million ERP project that will replace outdated systems at 34 colleges in Washington state, in a deal that highlights the continued relevance of its PeopleSoft product as it tries to convince customers to adopt its next-generation Fusion applications. The Washington State Council on Communities and Technical Colleges plans to introduce Oracle's PeopleSoft Campus, human capital management and finance, Oracle said in a statement Tuesday. System integrator Ciber will work on the implementation, which is estimated to cost up to \$100 million and is planned to be delivered within the next five years, according to the project's website. What hopes is a standardized IT platform for human resources, wages, finance and procurement that replaces old systems and eliminates the need for manual workarounds, a process that has become unsustainable, according to the announcement. WSCCTC also plans to install a number of Oracle Fusion Analytics applications, but is clearly making a long-term bet on PeopleSoft for its core needs rather than Fusion Applications. Oracle said more than 400 companies have adopted Fusion Applications, which was the result of a long and costly development process. It promoted the modular adoption curve of Fusion, with customers adding multiple modules and running them side by side with the existing system rather than a rip-and-replace strategy. While Oracle has Fusion modules focused on the same areas as PeopleSoft, maybe it's the time before the market sees many full-fledged Fusion ERP implementations. The problem with Oracle Fusion is that it's a broad horizontal game and PeopleSoft is heavily vertical for industry-based services, said analyst Ray Wang, CEO of Constellation Research by email. For schools, PeopleSoft provides education-specific functions for areas such as grant management, fund accounting, student planning and enrollment, he added. Oracle's announcement is also notable because of the size and complexity of the project, as well as the potential for problems if proper planning and execution does not occur. PeopleSoft's difficulties in implementing have been at the centre of a number of legal disputes, including settled litigation between the University of Montclair and Oracle over a project in New New Nsw Institutions. Some in Washington State's educational community also probably haven't forgotten the problems that the University of Washington had last year when the newly installed PeopleSoft system experienced a glitch that led to problems with financial aid payments at the start of the semester. The size of WSCCTC is significant because its schools serve 470,000 students and 21,000 employees, according to its website. There's also something inherently difficult about installing ERP in the school system, according to Wang. Campuses are actually small cities and governments, he said. They are very complex from food service to student housing to coursework. It's as if you're putting together 25 different businesses on the same system. The Washington schools project, announced Tuesday, in particular, looks very complicated, said analyst Michael Kriegsman, CEO of consulting firm Asuret and an expert on IT project failures. It's big and includes a lot of change going on in many different schools, he added. Let me put it this way, if we look at the statistics of this kind of project, it's almost certain that it will come in more budget. Indeed, the project is designed to standardize business processes at colleges with as few customization and college unique configurations as possible, according to its website, meaning individual schools may have to make many adjustments to how they used to work. School officials should recognize the dangers in which to enter, Kriegsman said. It is very easy to underestimate the organization's ability to absorb change. WSCCTC should err on the side of higher budgets and longer deadlines, and be sure to devote a lot of attention to system testing when going live date is approaching, he added. Two schools in the system are scheduled to launch in August 2014, and four deployments are ending in July 2017, according to the project's website. Note: When you buy something after clicking links in our articles, we can earn a small commission. Read our policy affiliate links for more details. Details. oracle apps erp tutorial pdf. oracle apps erp tutorial for beginners pdf

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