**NATIONAL ALLBALL ASSOCIATION SALES COMMISSION SCHEDULE**Schedule as of January 1, 2020

**Annual Quota**

**New Business:** 500 Members Annually. Members can be players, coaches or referees

**Renewal Retention:** Must maintain 70% of membership.

Must be in good standing with NAA.

**Commission Schedule New Business Memberships:**

15% of sales up to first 500 members

20% of sales from 501-1000

25% of sales from 1001 +

**Commission Schedule Renewal Business Memberships:**

Years 2-5 commission rate 12%

Years 6-10 commission rate 10%

Years 10 + commission rate 8%

**Commission Schedule on Equipment and Uniforms:**

Equipment: 15%

Uniforms: 5%

**Commission Schedule on Insurance:**

20% on All Team Insurance and Renewals

**Commission Schedule for Camps/Training/Clinics:**

50% of profit on All Camps/Training/Clinics

**Commission Schedule for Leagues/Tournaments**:

75% of profit on All Leagues/Tournaments

Commissioned Employee Name \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Commissioned Employee Signature \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_